Thoughts on investment

Why market goes in a bubble in 2007?

* Institutional imperative. You would be more forgiven if you are losing while others are losing than you would be if you are not making money when others are making money.
* When music hasn’t stopped, you must keep dancing.
* This pushes markets into bubbles.
* Unlimited upside (bonus is a percentage of earnings) and limited downside (being fired)

Last year’s problem:

1. Never exercised except mountain climbing, no swimming, no skating. This is a continuation of 2015 when i stopped working and needed to cut down costs.
2. Emotional manipulators.
3. If you are feeling fear/anxiety/guilt/confusion, you are being manipulated.
4. Pay attention to request. A request starts small which is hard to reject. Then it snowballs. “Foot in the door” technique. Online zhibo: give me a small gift first.
5. Steps in getting approval. “Can I ask you something” “sure”. A first compliance is gotten. Foot in the door is obtained. “Do you have 1 minute?”
6. Manipulation in 2016: movie/hangouts/etc. Emotionally invested. Foot in the door method. Actively refuse to let emotions be manipulated. Be stoic.
7. Compliance stacking – foot in the door method.

When people have a different reality from you and try to impose on you that reality, that is a big problem.

Pay attention to the questions asked, that shows the things she’s interested in. Peel off the camouflage and get to the core of what the person cares about.

2014-15 work

1. Abuse. Someone was trying to impose authority on me which didn’t happen before.
2. Alienation. Didn’t include

Weak frame

1. Jealousy, insecurity, anger, abuse, lack of manners

Test frame

* Evidence of perseverance
* Complaints/blame/criticism/obsession
* How a person treats people who can’t do him any good / can’t fight back / beggars / waiters / strangers
* go on a trip
* see their friends
* how one responds to mistakes
* how they digest success or failures

Gaslighting

1. lies
2. keep track of what one’s said and didn’t say to use as weapons
3. wear you down over time
4. actions don’t match words
5. confusion weakens people
6. they will say what people want to hear
7. they appeal to sympathy / other weaknesses
8. projection of own personal bad behavior

Female common strategies

1. Visually attractive to get men to invest monetarily and emotionally
2. Men go into a comatose state which is susceptible to manipulation
3. Women operate on Briffault’s law. Anything done in the past is sunk and only future benefits are important (Happened in 2009 Jan, 2009 May, cut firmly in 2010 Oct, learned the lesson)
4. Women start telling lies in order to get what they want (mostly money), leaving one feeling confused and doubtful
5. Women try to gain information about you. Don’t hand out information on a plate.
6. Some women have weak frame – lack of confidence, independence, lack of attractiveness

Ways to deal with these behaviors

1. Be stoic, never show emotions
2. Keep distance, not available every day
3. No emotional investment
4. Prolong the time frame, before investment, give it a few months, most relationships can’t survive past a few months

Stoic handling:

1. Say as a little as you can get away with
2. Show no emotion
3. Release pressure through exercise (swimming, gym, skating)
4. Give no information
5. Ignore unnecessary / uninteresting stuff, discourage such topics from coming up

Some of the mistakes made and how you should have reacted

1. 2008 got emotionally involved. Lasted 1 year.
2. 2010 in HK. Didn’t get manipulated. Did well. Just used.
3. 2011 NY. Didn’t get manipulated. Just used people.
4. 2013 SZ. Didn’t get manipulated. Used gifting to foster reciprocation. Finished base 4 within 1 week. Was active.
5. 2016 got deluded by fake investments and invested. Lasted about half a year. Don’t invest too early. See if it survives longer.
6. 2017 got manipulated twice. One lasted 3 months, one last 2. It rarely lasts. No financial investment other than food at the beginning. No emotional/financial investment before half a year of acquaintance and in person meets.

Don’t invest emotionally even if the other side is visually appealing / high status / high value. Once you invest you will show weakness which can be exploited. When exploited, past benefits provided are sunk and are not investments in that sense, it is a cost. Spending on women is not an investment but a cost. Stay in places where investments are cheap. Don’t stay in places where it is expensive to compete or has too much materialistic culture, it increases the cost required.

Watch out for:

1. Being pushed or pressured into doing stuff. Continuous pushing – sever contact, keep distance.
2. People miscalculating their importance to you – maintain strong frame and stick to self interest and maintain independence. Make yourself mainly unavailable.
3. Between men, it is a fight whose frame is stronger, frame is a function of wealth. Keep distance.
4. Don’t associate too closely / frequently with the same people. Commitment bias, liking bias, social proof, commitment to ideas repeatedly said and reinforced and pounded in -> leading to bad results.
5. Someone trying to get compliance stacking from you, start from a small request. It’s important to reject the initial requests. Was hard to reject on some occasions but were done well.
6. Being attracted is deadly. Can show vulnerabilities easily exploitable by the females.
7. Never disclose information that doesn’t need to be known. Especially property, financial information.